AND TELEPHONE DIRECTORY ADVERTISEMENTS, HELP WANTED

HELP WANTED-MALE.

Executives.

The real executives are "BORN" within the Organization. We want salesmen whom we can DEVELOR aslesmen whom we can DEVELOY into executives—
We have the opportunity—
We have the opportunity—
All the opportunity that a man wants—
to get out of himself air be ability that he has—and carn big money while learning the budgess—and much bigger money later on, allesman to executive happens freuently here. For full particulars read our hair colgmu advertisement elsewhere in the section, headed "SALESMEN—BAVE YOU ALEE AS YOU ARE CAPABLE OF MAKING!" Read it and write us a letter.

Herald sq.

LARGE downtown of fire building wants man
to handle details of rentling space; applican must give full details as to his experispace; references required. R 628 Herald.

MACHINE TOOL WORK AND FORGING Wanted by a technical institution in the vicinity of New York; good education, considerable shop experience and some teaching practice required; college degree desirable, but not essential. Apply at once by letter, giving experience and naming references, Y 2005 Herald, 16th st.

MAN with personal following among the best rated druggist trade to sell most wonderful rupture support for men and womer; no fitting required; by your ability and record You can acquire an interest in the justiness; references, E 1011 Herald, Fuiton st.

MAN, useful, for private residence; must have excellent references and understand twe excellent references and undersame ration of furnaces, &c., also must be a to assist in dining room occasionally: e full particulars regarding past expen-e, references, wages, &c. E 209 Herald.

n st.

-Retired business man, three of doing hing, wishing to add materially to his se without the restraint of office hours, nonnect with concern of national reputa-Address P. O. box 87, Station D.

er, N. V.

LAN wanted, thoroughly familiar with the
label business who can figure costs. State
uil particulars and salary expected. R 626
ferald, 180 flway.

MAN, gardener, experienced greenhouse
work; state nationality, experience, wages
expected and references. L R 802 Herald,
Sulton 82.

Futtor at.

MAN wanted, experienced order picker, in
wholesale electrical jobbling house; state
age, experience, salary expected and references. W 265 Herald, Herald sq.

MANAGERS.

We want men who can direct other men and earn big commissions— We promots salesmen of ability in a few weeks to high commercial and executive positions. For full partic-uiars road our half column adver-tisement elsewhere in this section

"SALESMEN-HAVE YOU MADE AS BIG A SUCCESS AS YOU ARE CAPABLE OF MAKING?"

There are men disantiafied with their present positions, first, because their surroundings are not pleasant—second, because their thance for advancement is slow and limited, and third, their remuieration is small; THERE IS NO NEED OF SUCH CONDITIONS EXISTING; man, if you will throw off fear and apply your efforts in your own behalf as much as you do for your present employer, we can, within a day or two, show you how you can earn more money than you inagined, yet hoped to earn, selling, on a commission basis, and at the same time be engaged in business for yourself, so that within a short time you can fill varancies in our executive department that will pay you handsomely; do not read this and throw this opportunity away; consider it well—see us and learn what we are doing. If you are ever 50 call between 10 and 2, Suite 1039, Knickerbocker Building, Broadway and 42d st.

MEN WANTED

SALESMAN, to call on drug trade to sell the transparent that will pay you handsomely; do not read this and throw this opportunity away; consider it well—see us and learn what we are doing. If you are ever 50 call between 10 and 2, Suite 1039, Knickerbocker Building, Broadway and 42d st.

MEN WANTED

SALESMAN, to call on drug trade to sell the transparent who is calling on New You can go the standard the same of the suite of the su

TO BECOME
TO BECOME
TO BECOME

Permanent positions: good future; no strike; salary \$125 to \$200 per month and up, including expenses in most cases; no previous experience or knowledge of electricity necessary; common school education sufficient. Apply at noe stating age and present employment.

ANTERNATIONAL WIRELESS NAMED 10 ALEMEN to visit real estate agents, builders, owners and large hotels for old established reading.

mar school graduate; salary \$8 to \$10. Fred C. Stryte, 320 Breatway.

Oil, gauge for Pords, Remarkable new invention. Selis on sight, hig profits casy. Schools of the selis on sight, hig profits casy. Schools of the selis on sight, hig profits casy. Breatway of the selis on sight, hig profits casy. Breatway of the selis of the s

HELP WANTED-MALE.

BORDEN'S FARM PRODUCTS COMPANY Employment Offices.

200 LEXINGTON AV., N. Y. C. 992 GATES AV., BROOKLYN, OR

ANY OF OUR BRANCH OFFICES.

Are you satisfied with your present position; does it hold any future for you? If you are looking for a position where ability and hard work receive adequate and immediate reward, where a brilliant future is assured to those who make good, investigate what we offer. We have several openings for managers of our stores; credit clothing, situated out of town. Credit experience unnecessary. Apply Adelberg-Feder Stores, Inc., 333 7th av.

. SALESMEN.

We offer an unequalled chance to come into the biggest organization in its line in the world. Only one sale a day means \$180 a week income. Several now here are making \$1,000 a week. The proposition is comparatively easy to sell because there is nothing in competition with it. If your selling ability has only been slightly developed, we can so increase it that your earnings can be made very large. For full particulars read our haif column advertisement elsewhere in his section headed "SALESMEN-HAVE NOU MADE AS BIG A SUCCESS OF YOUR LIFE AS YOU ARE CAPABLE OF MAKING." Write us immediately.

SALESMEN.

If your record is clear and you are a producer we can offer you a proposition on commission basis where your earning depends only on your ability. Call Monday and Tuesday at 26 Court st, (room 602), Brooklyn.

SALESMEN—Three carnest, energetic, ambitious men wanted to sell advertising service on commission basis; unusual opportunity formen of high calibre to advance to manageria positions; preference will be given forme military or naval officers. Call forenoons room 1803, 505 5th av.

Five travelling salesmen between 25 and 30 years of age, capable of earning not less than \$50 per week and expenses representing a paper pattern company. One familiar with retail dry goods trade preferred. Such oxperience not necessary, long trips. Write, giving experience and such other matter as you may desire to present. TS25 Herald, 286 Breadway.

280 Breadway.

New industrial stock issue of wireless news corporation. If your clients have lost money on your sales here is your opportunity to reduce their losses and reestablish your business connections by special exchange offer: big profit for yourself. Call or write 116 Nassau st., room 1002.

MANAGER, chop house; must be thoroughly experienced, English or American. Write, giving experience and reference, to R. P., box 46, room 1201, 220 W. 42d st., New York and seven the companion of the companion o

SALES MANAGER, ABLE: UNDER 40.
Splendid new selling proposition; educational books; Southern automobile tour for winter; preliminary training; \$100 week salary and bonus; permanent.
Fine Opportunity for Salesman Also.
R 2040 Herald, Herald square.
SALESMAN

cient. Apply at noe stating age and present employment.

INTERNATIONAL WIRELESS INSTITUTE, Minrapolis, Minrasotta, Tept. NY 14.

MEN holding executive nositions in the motor industry to-day are usually men who went with their company when it was young; such an opportunity is now presented to men of 25 to 50 years to take the places of men recently advanced, that they in turn may receive similar advancement. Call personally from 9 A. M. to 9 P. M. Monday, or write Kelsey Motor Co., 2 W. 61st st. 100. MEN holding executive positions in the motor industry to-day are usually men who went with their company when it was young; such an opportunity is more presented to men of 25 to 50 years to take the places of men recently advanced, that they is turn may receive similar advancement. Call personally from 9 A. M. to 9 P. M. Monday, or write Kelsey Motor Co., 2 W. Glat st.

OFFICE man, 25 to 80, who is not afraid of work and can occupy position that requires close attention to details; occasional night and Sunday work; state sailary and references. T. M. P. 1358 Broadway.

OFFICE boy for insurance office; Christian. State experience, references and salary defired, 751 Heraid, 280 Broadway.

OFFICE boy; must be 16 years old; grammar achool graduate; salary \$8 to \$10. Fred C. Stryte, 320 Broadway.

OIL gauge for Fords. Remarkable new invention. Sells on sight. He motor and salary desired, 75 to 15 t

Selling experience unnecessary.

George E. McEwen is a youngster of 21. During the day he works in an office, and we are of the opinion that he earns every cent his employer pays him. But that isn't enough for George. He needs inore money, and that is why he joined the Business Builders Evening Training Class on October 20th, and began to sell securities (working evenings only) on October 26th.

Between October 25th and November 12th there are just trifteen evenings which have been devoted to selling, and George McEwen has carned in commissions \$93.75.

The Business Builders' Course in Salesmanship is offered to YOU WITHOUT CHARGE. It is an opportunity for you to fit yourself for a career where you can step out of the moneyless class and enter a circle of business men who are building up the organization of seven going, growing corporations.

The immediate advantages of the Business Builders training are: Increased earnings NOW, a splendid sales training and an opportunity to earn a posi-tion which will pay you at least \$5,200 a year in salary and

The Business Builders are expanding seven corporations, which are now in business and are increasing their administrative and sales forces. They not only require more money, but MORE MEN. But those men must be trained. Our men are trained through the sale of securities. A salesman sells the securities of one corporation only, but he is eligible, when he demonstrates his ability and calibre, for promotion into any one of the seven.

No matter what you are doing nor how much money you
may be receiving in your salary envelope, you cannot afford
to neglect to investigate the
Business Builders' plan-a plan
by which so many men are
carning a good income NOW,
receiving a splendid training,
and developing themselves for a
PERMANENT JOB in the near
future.

Call any time between 9 A. M. and 8 P. M. and we will tell you all about it. Our reception room is on the 12th floor. BUSINESS BUILDERS, INC., 12th and 13th Floors, Knickerbocker Building,

WE HAVE AN UNUSUAL OPPORTUNITY FOR MEN WHO HAVE THE TALENT IN SELLING AND THE AMBITION TO MAKE REAL MONEY IN AN ENTIRELY NEW FIELD.

OUR ORGANIZATION IS MADE UP OF TRAINED MEN, EACH DEPARTMENT CONDUCTED BY THE MAN MOST PAR-TICULARLY SUITED TO EXECUTE HIS PARTICULAR DUTIES.

THE MEN JOINING THIS ORGANIZATION AT THIS TIME ARE LAYING THE FOUNDATION FOR A PERMANENT CONNECTION WITH UNLIMITED POSSIBILITIES. NATURALLY WE WANT AMEITIOUS MEN, AND THEY MUST BE MEN WHO ARE READY AND WILLING TO WORK OUR PLAN OUR WAY.

WE FURNISH LEADS. IF YOU CARE FOR YOUR FUTURE ANSWER THIS AD. IN PERSON.

CALL MONDAY, NOVEMBER 14TH AT 1:30 11TH FLOOR, 255 FOURTH AVENUE, COR. 20TH STREET,

Men of good education and accustomed to business contact; applicants must be honest, ambitious and seeking permanent positions; our organization requires fixity of good purpose, and men identified with it can depend upon large returns from their efforts, in money income as well as promotion to posts of honor and responsibility; we are selling a very high class dividend paying security; leads furnished; efficient cooperation for closing contracts of purchase; compensation on commission hasis. Call 10-12, 2-4, Room 720, 9 East 46th st.

and other accessories outside of New York city. Clean cut, edu-cated and with either retail or wholesale experience in this line, hosiery or underwear. Age about 28, Reply in own handwriting. W 262 Herald, Herald sq.

SALESMEN, who make a good appearance and who can talk well will be given opportunity to earn from \$60 to \$150 a week, on commission basis, in connection with a service that is readily acceptable to the medical profession. This service has the whole world as its field, without any competition whatever. Sales presentation to begin after one or two full days of intensive training. Service-sales proficiency will be studiously developed at a regular noon meeting held every other day. For full particulars inquirs in person at 22 East 45th st., third floor between the hours of 12:30 and 3:30 P. M. Ask for Mr. Dawson.

SALESMAN
for Baltimore, Washington and Pennsylvania. Only those with a following in jeweiry and department stores and
with a record in this territory need
apply. Applications treated confidentially.
FISHEL, NESSIER CO.,
184 5TH AV.

SALESMEN.

Here is a proposition. If you are ever going to make good you will do it with us. Do you know what real cooperation means to men? We give it. Let's get acquainted for our mutual benefit. Room 412, Gotham Nat'l Bank Bidg., Columbus Circle, 50th st.

SALESMAN.

Firm established thirty years offers fine opportunity for man thoroughly experienced in methods and all details for retail distribution of paint or similar products. Education and personality essential and applicant must possess requisite ability to merit advancement to executive position. Apply letter stating experience and qualifications. Y-709 Herald, 10th st.

SALESMEN-WE ARE PUTTING OUT A POPULAR YEAST SPECIALTY AND REQUIRE THE SERVICES OF SEVERAL HIGH CLASS MEN: A LIBERAL COMMISSION BASIS: EASILY SOLD. J. & A. BAKER CHOCOLATE CO., 622 WATER ST., NEW YORK.

HELP WANTED-MALE.

SALESMEN.

At first I thought it hard to have start all over again, but as time ent on I began to realize that in callty it was a blessing in disguise.

From somewhere I had learned that no man could ever win real success and happiness unless he were doing just exactly the one particular kind of work that he most wanted to do. I sought the advice of a friend of mine, who knew me very well, and this is what he said to me:

"Why don't you get a job sell-ng advertising." That work will take you into the offices of various kinds of businesses and sooner or later you will rua across that business which will have the greatest natural inter-est for you, where you will be happlest and get along fastest."

What I liked most about his remark was that he took it for granted that I COULD sell. I had never sold anything, but I had always wished that somehow I could become a salesman. I knew selling must be fascinating and that the earnings and possibilities in the sales department of business were unlimited.

Salesmen are the highest paid class of men in American business. Of course, there is a reason for it. With my friend's advice in mind I began reading advertisements for salesmen and started out on my hunt to find the business I liked and the job in which I would be happy.

Isn't it true that most of us are in certain jobs because circumstances and not our own desires put us there? Most people have to carn their living and they can't take the time to set out to pick out what they would like. We don't give our jobs ALI. We've got because we don't quite fit in that pasticular business or that particular job. We are misfits.

Right here is one of the Business Builders' big opportunities for men who earnestly want to recast them-selves; who really want to get into their right place in business.

Over 450 executive positions, paying salaries, with bonus, of \$100 a week and better-good jobs-are available within the coming year to men who earn them in this great institution.

These positions are with six different companies in six different lines of business. Surely somewhere among 450 positions in six different companies is a position you would like and in which you would be a real

And what is more, it won't cost you any time or money to put your-self in line for one of these positions. You will be doing yourself a favor in the meantime by learning the science of selling—"Changing the Minds of Men"—which will remain your permanent asset even if you return to your former business.

Can you grasp it? There is a great deal we can do to help you help yourself. We want to see you make good.

A great many men earn, even in the training period, more than they ever earned before. If you are at present employed you can join our night training school.

FRED H. SCHMIDT. General Staff. Call between B A. M. and 8 P. M. and we will tell you more about it. Our reception room is on the 12th. floor.

> JAMES W. ELLIOTT'S BUSINESS BUILDERS, INC.,

An institution conducting a practical school for developing and training District Sales Managers and Sales Executives Managers and Sales Executives members earning while learning, selling the securities of going, growing American industrial corporations on commission basis.

12th and 13th Floors, Cnickerbocker Building, 42d st. and Broadway.

If you want to tackle a big thing for big money—in a big organization— this is your great opportunity. Men now here are making \$12,000 and better per year. Beginners make one sale a day or \$180 a week. If you have any ability we can develop it. For full particulars read our half column advertisement elsewhere in this section headed "SALESMEN-HAVE YOU MADE AS BIG A SUCCESS OF YOUR LIFE AS YOU ARE CAPABLE OF MAKING?"

Right now the building of homes for the American people is a matter which concerns the country's biggest men. Any organization that can efficiently solve this problem is certain to be a big success.

The First National Homebuilding Corporation is that type of organization.

We require the services of a few intelligent, capable men to aid us in completing the financing necessary to carry out our programme, which calls for the erection of over 200 Homes in the next year.

We shall be glad to talk with men 25 years of age or over. Come in and see Mr. Wood if you seek something above the gaverage. We can use you for bigger things yery shortly. Call all day Monday and Tesday, Room 708, 56 East 42d st.

SALESMEN.

The kind of men we want.

If you haven't sold retail druggists and stationers, and sold 'em big, don't waste time reading further. This is a hard merchandising proposition. Flenty of money in it for the right men, but the wrong ones will be recognized immediately. If you know you can weather indifference, scepticism, competition—and sell anyhow—come in between 10 and 12 Monday and let's talk it over. Room 608, Longacre Building.

SALESMEN.

HELP WANTED-MALE.

"HAVE YOU MADE AS BIG A SUCCESS OF YOUR LIFE-AS YOU ARE CAPABLE OF MAK-

If you have never yet gotten out of yourself all of the ability that you have in you.

Wouldn't you like to get it out now and have just the income that you are entitled to, with all of the other good things that you want and that only big money can purchase? chase?
We now have several vacancies in our EXECUTIVE department. If you possess the qualifications to fill one of these positions
We are just as anxious to find you as you are to find us. These positions not only pay big commissions.

sions—
But a salary in addition.

Men now here, who at the beginning earned only \$100 a week, are making as high as \$500 a week.

They are just plain, honest, hard working regular men. They knew no more about our proposition when they started than you do now.

mo more about our proposition when they started than you do now.

They were simply industrious—they believed in the proposition—and they went right out and sold it. What COULD be simpler?

A proposition that there is a big demand for—that people are anxious to buy—and a salesman who has the energy and the enthusiasm to go out and sell it to them. So many hundreds of things are offered to you to sell, but if it is just as easy to sell a BIG thing as a small thing, and the big thing pays so enormously much more—isn't it foolish to waste your time with the little one?

If you can "talk" one proposition, you can "talk" another. Our sales force consists of 40 men. If these men were not all making money we would not have any sales force.

Our Company is the biggest in its line in the world—a company you would be proud to become identified with. Many of its directors are men of national reputation.

Take our general sales manager, for example.

Here is a man who started with

for example. Here is a man who started with us just a few months ago as one

ganization.
Many of our other executives we have promoted from the ranks. We have others who are disguested with themselves, if they do not keep up their average of \$300 a warek SECURITY Salesman—If you can sell the average security selling ours will be comparatively easy, as it is a sound issue, backed by some of the best people in New York city and paying a good return to hinvestor; floaters and drawing account seekers need flot apply. Apply 14 E. 44th st. week.

And a man who cannot make \$100 a week is making practically no effort at all.

It is simply a question of getting out and making calls. If you are a man who craves a big income, and realize that to get it you must work for it—

And are willing to average 10 calls a day— And are willing to average 10 calls a day—
If you only sell one out of the 10, you make \$180 a week.
We believe that we have the record for "developing" salesmen. Men who never knew that they possessed selling ability are now making a fine, splendid showing. Come and meet the men who are carning big money and hear from their own lips how they do it. You may say to yourself: "Why, those fellows are not wizards. If they can do it, I can do it surely."
"WILLINGNESS" is one of the great assets. If a man is "WILLING" to try and "WILLING" to "keep on" trying—he cannot fall. Money means so much to you "surely you want to grab every legitimate opportunity to make money that comes your way.
We know that we have a great big proposition and that it can be sold. Get in on this proposition wille it.

SHOE Salesman-Good salesmen with estab-lished trade for Conn, N. Y. State, Penn., New Jersey; men wanted capable of selling high grade medium priced welts from stock; prefer salesman with auto; salary or com-mission. T 524 Herald, 289 B'way.

SOLICITOR for club memberships; commission \$50 weekly upward; permanent position satisfactory representative. Call 116 W. 39th st., Room 638.

SPECIAL REPRESENTATIVE

AN UNLIMITED FUTURE-FI-NANCIAL BACKING. NO EXPENSES. FOR A SALESMAN WITH SUC-CESSFUL RECORD ONLY.

STOCK SALESMEN.

High class house dealing in New York exchange securities only desires services of a few experienced men with clientele; salary and bonuses; opportunity for promotion to branch

WINTHROP SMITH & CO., Sulte 891, 1540 Broadway.

STRUCTURAL steel detailer and checker wanted. Write, stating age, experience and salary expected. E 1019 Herald, Fulton st.

UPHOLSTERERS GIMBEL BROTHERS THIRTY-THIRD ST. & B'WAY.

TO SELL HIGH GRADE PROPOSITION BACKED BY STRONG ADVERTISING CAMPAIGN. COMMISSION BASIS, DRAWING ACCOUNT WHILE LEARNING.

SALESMEN

HELP WANTED-MALE.

SALESMEN.

BIG OPPORTUNITY FOR RIGHT MAN TO EARN LARGE INCOME. ONLY THOSE ACCUSTOMED TO HANDLING HIGH GRADE PROPOSITION NEED APPLY.

SECURITY SALESMEN, IF YOU ARE LOOKING FOR A LIVE, FAST SELLING PROPOSI-TION CALL MANHATTAN FINANCE CORPORATION, 296 5TH AV. TEL. 6600 LONGACRE.

SECURITIES SALESMEN.

A high grade and conservative investment house of repute requires the services of four representatives. This is an unusual opportunity for four aggressive and ambitious men of the right type to become permanently idealified and to be assured of an attractive income on a commission basis. Apply Monday or Tuesday, 10-12 and 1-4, room 1506, as William st.

SECURITY SALESMAN.
Well known brokerage concern dealing only in listed securities can show results immediately; salary and commission to the right man. Call fifth floor, 549 5th av. New

SECURITY salesmen, high grade men capable of earning big money. Call, be-tween 10 A. M. and 5 P. M., Ullman & Co., 224 W. 34th st., room 5.

SIGN APPRENTICES.

Free course, Monday and Wednesday evenings, 7 o'clock. Public School 67, 120 West

J. H. HUNTINGTON, Room 605. Before 1 o'clock.

STOCK SALESMEN

TO SELL STOCK IN CORPO-RATION WITH PRODUCT FULLY PROTECTED BY BASIC PATENTS. TECHNI-CAL EXXPERIENCE ADVAN-TAGEOUS BUT NOT ESSEN-TIAL. EXCELLENT POSI-TIONS FOR RIGHT KIND OF MEN. , PROFIT FOR THE LATER THAN TUESDAY, W

HELP WANTED-MALE.

STOCK Salesmen—New method; investors' money secured against loss in any steek purchased on this plan. Stephen L. Tingley, Inc., I W. 34th st., room 812.

POMERANIAN and police pups; males and femules. 951 2d av. Plaza 2722.

require several thoroughly experienced fur-niture upholsterers. Union wages; 44 hour week.

Apply Non-Selling Supt., 5th Floor

VARNISH maker, e.perienced in the manu-facture of process and the varnismes Write, stating experience, past employment-age and wages expected, W 264 Herald Fernid scuare. WHERE CHARACTER COUNTS.

Ours is an organization where character

We won't talk "futures" with you-will talk "presents"—If you are the map want, you will build your own future and will be with us. C 1662 Herald, Brooklyn. WANTED, by New York Stock Exchange house, boy for general office work; must come highly recommended. T 522 Heraid, 280 Broadway.

WOMEN or Men-COPYING LETTERS, MAILING CIRCULARS, &c., at home or spare time. Big weekly income for honest, sincere persons; experience unnecessary. Splendid travelling positions also open. Commercial Service Bureau, Dept. 605, Isabella Blidg, Chicago.

YOUNG men (2) who are looking for an opportunity to advance with a young growing concern; experience not as essential as willingness to work and learn; we train you; references required; married preferred. Call to-day, 26 Court st., room 314.

YOUNG man wanted; one who is absolutely correct at figures and can typewrite and assist in office; state salary. L 2134 Herald, Herald square.

YOUNG man, assistant in import, export offlice; knowledge of stenography preferred but not essential. Reply in own handwriting, stating age, experience and salary desired, E 1006 Heraid, Fulton st.

YOUNG man with experience in real estate offlice; must understand typewriting. Address, with full particulars, stating age, K., Room S2, 55 Freadway.

Instruction.

BECOME TRAFFIC MANAGER.

within the next six months; salaries will range from \$3,000 to \$720,000 a year."

A system has been devised by a group of traffic epecialists to fit men for this growing need.

By this system, without interfering with your present work at all, you can qualify for this spiendid profession in a few short months.

Find out about it. Call or phone for information or write Dept. H-5. No obligation.

Permanent positions; good future; no strike; salaries \$125 to \$200 per month and up, including expenses in most cases. No previous experience or knowledge of electricity necessary; common school education sufficient. Apply at once, stating age and present employment.

WIRELESS OPERATORS.

BIG OPPORTUNITIES
In Wireless.
Get into the wireless game now. Positions paying from \$30 to \$200 a week open in this splendid new field. Chance for travel to all parts of the world. Also fine positions at home. Wonderful new automatic machine method (approved by U. S. Govt.) makes wireless easy to learn at home in spare time. No experience necessary. Write for interesting FRUS book. Department C-31, National Radio Institute, Washington, D. C.

TELEPHONE DIRECTORY Of Home and Business Needs.

OIL paintings, real; antique Chinese dra-peries; sacrifice; no dealers. Phone South

BEAUTY CULTURE.

BEAUTIFY your face and complexion by re-moving all plumples, blotches, ecsema by a safe, sure and painless method; consultation free; registered physician; hours 9-8. Sun-days 9-5. 117 E. 17th st.

DR. TARSY, 164 Monroe et., Brooklyn, spe-cially for chronic, "incurable" diseases, 2-7 P. M. Phore Lafayette 1548J. DOGS, CATS AND BIRDS. OMERANIAN toy puppy, pedigreed. Phone Fordham 7197. Nature Friend, 2021 Bos-on road.

GERMAN police dog, male, pedigreed, rea-sonable, 2021 Boston road (177th). DOG CEMETERY.

HARTSDALE CANINE CEMETERY,
INCORPORATED,
INTERMENT FOR ANIMALS,
Office, 120 West 25th st., New York city,
TELEPHONE 9808 WATKINS,
Illustrated booklet on request.

DRESSMAKERS. CHILDREN'S dresses, infants' and dolls clothes; finest quality; ready made and to order. NELSON, Audubon 7487.

DRAPERIES. DRAPERIES, all kinds, made. Phone Mans-field 4906. Call DE VENS, 81 Kenilworth place. Flatbush, off Flatbush av. and Ave-nuc G.

ELECTROLYSIS.

ETHEL MICHEL STETTER,
Superfluous Hair Artist,
scientifically removes hair by the latest
method, using two to sixteen needles, according to your case; references.
Each case a special study.
Suite 505, Vanderbilt 3020, 25 W, 424.

HELEN BRIGGS, electric needle expert, SUPERFLUOU'S HAIR permanently re-moved, eyebrows arched, 437 5th av. Murray Hill 1544. 12 years at 1183 Broadway. EMPLOYMENT AGENCIES-DOMESTIC.

UNITED EMPLOYMENT AGENCIES, 163 E. 72D 8T. N. W. COR. 3D AV. Phone Rhinelander 4264-2644. Leaders in domestic help; male, female.

FEW bedroom sets of furniture for sale very reasonably. L. Miller, 124 West 117th st. MAHOGANY dining room suit, blue silk velour overstuffed living room suit, wainut bedroom suit, lvory bedroom suit, library table, rugs, floor lamps, curtains, practically new. 561 81st st., Brooklyn.

PRIVATE sale, high quality pre-war made furniture at pre-war prices; drawing room, hed room, dining room, pictures, English, French, American colored prints. Write E., 28 West 44th st. 26 West 64th st.
WEST 104TH ST.—Finely furnished 4 room
apartment sold, along with lease; exceptional opportunity. Acd. 4678. No dealers.

FURNITURE WANTED. FURNITURE WANTED - PAY FULL, VALUE CONTENTS HOUSES, APART-MENTS, PIANOS, BOOKS, PAINTINGS, BRIG-A-BRAC, &C. TOEIAS, 120 UNIVER-SITY PLACE, STUYVESANT 1879.

FURS FOR SALE. SPECIAL sale on sample coats, mole, Hud-son scal, French seal and squirrel, stoles and scarfs. G. B. Needles, 2202 7th av.

RUSSEK'S squirrel wrap, sacrifice; lady go-ing South. Regent Hotel, room 33. HIGHEST VALUE PAID FOR misfits or slightly used evening and street frocks, furs, diamonds, jeweiry, gilverware; reliable, confidential. Est. 30 years. Mme. NAFTAL, 69 W. 45th st., Bryant 0676.

HAIRDRESSERS.

LEMCKE COOKING SCHOOL, 26 W. 94th st-Practical individual work; classes daily. Telephone Riverside 2824. Special cooks' classes. INSTRUCTION-DANCING.

MR. AND MRS. SADLER'S DANCING ACADEMY, 2786 B'way. Academy 1881 Private lessons dally. Classes every evening INSTRUCTION-DRESSMAKING.

INSTRUCTION-MUSICAL. PIANO instruction; capable, young, American teacher; beginners a specialty; terms reasonable. Genrude H. Healy, 155 West Soth. Schuyler 4493.

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YOUNG MAN

YOUNG MAN

YOUNG MAN

Who in his experience has called upon understance and security to go having had this experience and can furnish excellent references an excellent opportunity will be offered; prefer man who is connected to secure the security salesman.

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Young Man

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